IONA **PROEBST**

CONTACT:

+44 (0) 7946432409

WEBSITE:

SPECIALISATIONS

Social Media Paid Social Marketing/ Social Copywriting Analytics Design **Online Fundraising**

IT SKILLS

macOS, Microsoft Office Excel, Outlook) WordPress, MailChimp,

PROFESSIONAL SUMMARY

A creative, committed and passionate professional with 12+ years experience in digital marketing, branding, copywriting for businesses and inspiring charities. An energetic individual with a proven track record of crafting creative copy, growing and nurturing social media communities and strategically driving purpose-driven businesses and organisations to thrive. Outstanding communication and wordsmith skills with the ability to build strong long lasting relationships with people at all levels.

CAREER BACKGROUND

MARKETING MANAGER @ LETTER27 2021 to PRESENT | LONDON

- · Creating and implementing marketing plans and social media strategies
- · Content creation for social media and blog/article writing
- · Social media management, including paid social
- Project, client and operational management
- Digital campaign strategy and management: optimising, targeting and budgeting (Google Ads, Campaign Manager)
- Sales and outreach (researching markets, CRM, lead generation)
- Website updates, SEO and Google Analytics

WRITER & DIGITAL MARKETING SPECIALIST @ FREELANCE 2017 to PRESENT | GLOBAL

- Strategically grow, manage and nurture social media channels for businesses from a wide range of industries
- Content creation, community management and storytelling
- Deliver creative and engaging short and long form content
- · Create insightful and informative travel itineraries and guides
- · Write social media and Google Analytics reports
- Customise success-driven communication strategies

SENIOR PROJECT MANAGER @ INIS COMMUNICATION 2016 to 2017 | THAILAND

- · Responsible for a large portfolio of global clients including The International Organisation of Migration (IOM), Asia Pacific Malaria Alliance (APLMA) and the World Health Organisation (WHO)
- · Managed client's social media accounts
- · Researched and created engaging blog content
- · Accountable for the design, conceptualisation and management of successful campaigns including WHO's iconic World Hearing Day
- Led an animation project for safe migration for the IOM that was translated into 6 South/Southeast Asian languages

FOUNDER & DIRECTOR @ THE BRANCH FOUNDATION

2007 to 2016 I NEW ZEALAND & THAILAND

- Managed up to 15 staff and volunteers and led the strategic growth of the organisation from its creation to an organisation that serves over 10.000 people
- Crowdsourced an accumulated total of \$120,000 USD+ via GlobalGiving for numerous projects such as providing solar lighting for an entire refugee camp
- Oversaw, coached and motivated a team of 4 Project Managers
- · Created partnerships between philanthropists and businesses
- · Represented the organisation and led public relation initiatives
- · Wrote compelling advocacy and campaign materials, managed all social media channels and created newsletters

LANGUAGE SKILLS

German (Fluent)

INTERESTS

Cooking Travelling

RESEARCH & ADVOCACY ADVISOR @ VOLUNTEER SERVICES OVERSEAS (VSO)

2009 to 2011 | THAILAND

- · Assigned at the Mon Women's Organisation and Mon Youth **Progressive Organisation**
- Planned and facilitated workshops to build the leadership capacity of both organisations
- · Consulted on organisational development, management, proposal and report writing
- Created and launched the organisations first online newsletter and local election campaign materials
- Negotiated and nourished the relationship between key stakeholders

RESEARCH & CAMPAIGNS COORDINATOR @ OXFAM

2007 to 2008 | NEW ZEALAND

- Led the funding proposal application for the NZAID Pacific Island Participation Fund
- · Managed research and fact finding preparation
- Wrote a successful funding proposal for \$150,000 NZD
- Worked with the program and finance teams to prepare budgets
- Collaborated with the design team on the funding proposal design

PROJECT MANAGER @ OPPORTUNITY FOR POOR CHILDREN

2007 to 2007 | THAILAND

- Effectively managed the organisation's onsite orphanage and local outreach projects
- · Led the organisation's communication and fundraising initiatives
- · Coordinated local and international donations and sponsorships
- Completed project reports after monitoring and evaluation visits
- Wrote and designed organisational policies and guidelines

EDUCATION

Postgraduate Diploma (PG Dip) | International Development University of Auckland | 2008 - 2008

Bachelor of Arts (BA) | Double major in Social Anthropology and Film, **Television and Media Studies** University of Auckland | 2002 - 2004

AWARDS

Rotary Peace Fellowship | Peace Studies and Conflict Resolution Chulalongkorn University, Bangkok | 2014 - 2014